## **Category Criteria**

## Professional Service Business of the Year

This award recognises a company that has demonstrated exceptional performance and impact in delivering value to its customers, bringing quantifiable improvement in client performance. They will have testimonials, long-term repeat business, a record in innovation and can show the development of a team achieving sustainable and profitable growth.

## **Entrants must:**

- Customer Value & Impact Demonstrate how their company has delivered exceptional value to clients, leading to measurable improvements in their performance.
- Innovation & Long-Term Success Showcase a track record of innovation, long-term client relationships, repeat business, and a commitment to continuous improvement.
- Sustainable Growth & Team Development Highlight how their team has contributed to achieving profitable, sustainable growth while maintaining high customer satisfaction.
- Include any other work their organisation undertakes to realise its ambitions.



